

## **MFC TRANSPORT PVT LTD – CASE STUDY – EPC-LIVORNO-MUNDRA** INNOVATION AND SOLUTION ORIENTED LOGISTIC SERVICE PROVIDER



One of our esteemed customers, a large EPC in the oil and gas industry was looking to move 240 plus packages of Steam Turbine Generator and accessories which included 4 heavy lifts of ~100 MT plus apart from several OOG units from an Italian supplier to Mundra port for onward delivery to their project site in Barmer, Rajasthan. Their initial plan was to move only the heavy lifts in break bulk and the balance in containerized format. After several rounds of discussions we were able to convince the customer to move the entire cargo in break bulk mode so as to save time and incidental costs at destination.

## When we were assigned the task of moving this cargo we faced some challenges:

- 1. Cargo was 240 plus pieces of ~ 4000 CBM in volume
- 2. Most of the units were unstackable thereby occupying a lot of cargo on a vessel. Also the cargo count and measure kept increasing as supplier was completing their manufacturing deadlines.
- 3. All cargo needed to be under deck
- 4. There were 6 IMO packages that needed careful handling.
- 5. Transit time of 35 days

Given the nature of the cargo and that we were operating on a tight budget the process of identification of a performing vessel was an extremely difficult task. We had discussions with several vessel owners and their representatives. Each passing day came with an increased pressure of on time delivery at site. After many negotiations we finally zeroed in on a vessel MVHC Lara to perform this fixture. Finally on 18th July we started the loading operations after berthing of the Vessel at Livorno Port and were able to ensure vessel sailing on 20th July am hours without any challenges. In order to ensure faster delivery, we managed to arrange advance ETA at Mundra, the port of discharge. Vessel berthed in 12 August PM hours and started discharging immediately. Effectively the transit time was only 24 days as against commitment of 35 days thereby reducing lead time for delivery to site by effectively 11 days.

The entire discharging operations were safely completed within 14th August PM hours much to the complete satisfaction of the client. Cargo was safely received under hook on trailers and delivered to site after completion of statutory formalities. Needless to say, we were also actively engaged in the last mile delivery and were we excited.

Mission completed. A new challenging assignment beckons the MFC Project team.